## INCOME

### Assessment Revenue
- Assessment Revenue (current year) $355,853
  - Penalties/Interest (current year) $74
- Assessment Revenue (prior years) $35,438
  - Penalties/Interest (prior years)
- Prior Year(s) Assessment Refund
- Prior Year(s) Assessment Bad Debt

**Subtotal Assessment Revenue** $391,291

### Grants*
- CDBG Small Business Grant 21-22 $6,667
- CDBG Small Business Grant 22-23 $40,000
- Lunar New Year Grant 2023 (TBD)
- OEWD/RFP 212 (balance from $260,250) $134,833
- OEWD/RFP 212 (Task 8/District Management) $100,000

**Subtotal Grants** $281,500

### Other Revenue
- Charitable Contributions $5,000
- Deposit to be Refunded (SFMTA) $250

**Subtotal Other Revenue** $5,250

### Subtotal Income
- OEWD/RFP 212 (Task 8/District Management) $678,041

**Total Income** $894,750

## EXPENSES

### Personnel:

#### District Management
- NexStreet/RFP 212 Grant (Task 8/DM-$100K total) $61,821
- Full Time-Executive Director (Assessment) $16,553
- Payroll Tax $1,404
- IRA Contribution $358
- Health Ins. Payment Assistance $467

**Subtotal Personnel (Assessment)** $69,657

#### Salary (Non-Assessment/CDBG)
- Salary $40,000
- Salary (Assessment) $20,000
- Payroll Tax (Assessment) $5,000
- IRA Contribution (Assessment) $1,875
- Health Ins. Payment Assistance (Assessment) $3,000

**Subtotal Personnel (Non-Assessment/CDBG)** $40,000

#### Salary (Non-Assessment/RFP 212)
- Salary $61,821

**Subtotal Personnel (Non-Assessment/RFP 212)** $61,821

**TOTAL PERSONNEL** $171,478

### Management & Operations
- 1720 Ocean Ave. Lease (Rent, 6 months) $11,100
- 1720 Ocean Ave. Lease (Insurance) TBD
- 1720 Ocean Ave. (Utilities + Internet, 6 months) $2,400
- 1720 Ocean Ave. (FFE + Signage) $5,000
- Accounting Fees $7,000
- Annual Report and Meeting Expenses $1,500
- Assessment Roll Updating $2,000
- Bookkeeping Fees ($60/hr) $12,500
- Dues, Subscriptions, Workshops $2,250

**TOTAL** $171,478
**Net Income/Cash Balance 3/31/23:**

- IRA to be deducted
- Salary to be deducted
- Checks outstanding
- Accounts Payable

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount 1</th>
<th>Amount 2</th>
<th>Amount 3</th>
<th>Amount 4</th>
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<tbody>
<tr>
<td>Bank Balance on 3/31/23</td>
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<tr>
<td>+ Accounts Receivable</td>
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<tr>
<td>+ Grants Receivable</td>
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</tr>
<tr>
<td>- Accounts Payable</td>
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<tr>
<td>- Checks outstanding</td>
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<td>- Credit Card charges</td>
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<td>- IRA to be deducted</td>
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<td><strong>Net Income/Cash Balance 3/31/23:</strong></td>
<td><strong>$211,507.87</strong></td>
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